

Event Schedule

April 2009



Northfield Office Training Room

200 Tilton Road, Suite 5, Northfield, NJ 08225

REVISED: March 27, 2008

DAY	DATE	TIME	TRAINING SESSION	TRAINER
Wednesday	1-Apr	12:00pm - 2:00pm	Camp 4:4:3 Sessions 1 & 2	Bill Wagner
Thursday	2-Apr	12:00pm - 2:00pm	Camp 4:4:3 Sessions 3 & 4	Bill Wagner
Friday	3-Apr	12:00pm - 2:00pm	Master Sales Track	Bill Wagner
Monday	6-Apr	12:00pm - 2:00pm	Camp 4:4:3 Sessions 5 & 6	Shawn O'Brien
Tuesday	7-Apr	12:00pm - 2:00pm	Master Sales Track	Bill Wagner
		3:00pm - 4:00pm	Financial Updates	Superior
Wednesday	8-Apr	12:00pm - 2:00pm	Camp 4:4:3 Sessions 7 & 8	Mary Ann Wagner
		3:00pm - 5:00pm	KW Web Site / Top Producer	Debi Bair
Thursday	9-Apr	12:00pm - 1:30pm	Shift Mastery - Mindset and Actions	Bill Wagner
		1:30 pm - 3:00pm	Grow Your Profit Share Tree	Mary Ann Wagner
		3:00pm - 4:00pm	Scripts / Dialogues	Dick Haviland
Friday	10-Apr	12:00pm - 2:00pm	Master Sales Track	Bill Wagner
		2:00pm - 4:00pm	Camp 4:4:3 Sessions 9 & 10	Dick Haviland
Monday	13-Apr	12:00pm - 1:00pm	Office Meeting	Northfield Office
		1:00pm - 3:00pm	Camp 4:4:3 Sessions 11 & 12	Rosalie Hadulias
Tuesday	14-Apr	12:00pm - 2:00pm	Master Sales Track	Bill Wagner
		3:00pm - 4:00pm	Financial Updates	Atlantic Coast
Wednesday	15-Apr	12:00pm - 2:00pm	Camp 4:4:3 Sessions 13 & 14	Arzum Sanchez
		3:00pm - 5:00pm	KW Web Site / Top Producer	Debi Bair
Thursday	16-Apr	12:00pm - 1:30pm	Shift Mastery - Re-Margin Your Business	Bill Wagner
		3:00pm - 4:00pm	Scripts / Dialogues	Dick Haviland
Friday	17-Apr	9:00am - 4:00pm	Shift Tour - Philadelphia	Tony DiCello
Monday	20-Apr	12:00pm - 2:00pm	Camp 4:4:3 Sessions 15 & 16	Karen Komo
Tuesday	21-Apr	12:00pm - 2:00pm	Master Sales Track	Bill Wagner
		2:00pm - 3:30pm	ALC MEETING	ALC
		3:30pm - 4:30pm	Financial Updates	Countrywide
Wednesday	22-Apr	12:00pm - 2:00pm	Camp 4:4:3 Sessions 17 & 18	Charlie Miltenberger
		3:00pm - 5:00pm	KW Web Site / Top Producer	Debi Bair
Thursday	23-Apr	12:00pm - 1:30pm	Shift Mastery - Do More with Less	Bill Wagner
		3:00pm - 4:00pm	Scripts / Dialogues	Dick Haviland
Friday	24-Apr	12:00pm - 2:00pm	Master Sales Track	Bill Wagner
Monday	27-Apr	10:00am - 3:00pm	Camp 4:4:3 Session 19 & 20	Mary Ann & Bill Wagner
Tuesday	28-Apr	12:00pm - 2:00pm	Master Sales Track	Bill Wagner
Thursday	30-Apr	12:00pm - 1:30pm	Shift Mastery - Find the Motivated	Bill Wagner
		3:00pm - 4:00pm	Scripts / Dialogues	Dick Haviland

Non - Keller Williams Agents - For Information or to register for a class contact Bill Wagner at 609-432-8005 or email: billwagner@kw.com