

Event Schedule

MAY 2009



Northfield Office Training Room

200 Tilton Road, Suite 5, Northfield, NJ 0822

REVISED: April 28, 2008

DAY	DATE	TIME	TRAINING SESSION	TRAINER
Friday	1-May	12:00pm - 2:00pm 2:00pm - 4:00pm	Master Sales Track Camp 4:4:3 Sessions 1 & 2	Bill Wagner Bill Wagner
Monday	4-May	9:00am - 10:00am 12:00pm - 2:00pm 2:00pm - 4:00pm	101 Greatest Dialogues Camp 4:4:3 Sessions 3 & 4 KWAS Newsletter Startup	Bill Wagner Bill Wagner Karen Komo
Tuesday	5-May	12:00pm - 2:00pm 3:00pm - 4:00pm	Master Sales Track Financial Updates	Bill Wagner Superior
Wednesday	6-May	9:00am - 10:00am 12:00pm - 2:00pm 3:00pm - 5:00pm	101 Greatest Dialogues Camp 4:4:3 Sessions 5 & 6 KW Web Site / Top Producer	Bill Wagner Shawn O'Brien Debi Bair
Thursday	7-May	12:00pm - 1:30pm 1:30 pm - 3:00pm 3:00pm - 4:00pm	Shift Mastery - Lead Conversion Grow Your Profit Share Tree Scripts / Dialogues	Bill Wagner Mary Ann Wagner Dick Haviland
Friday	8-May	9:00am - 10:00am 12:00pm - 2:00pm 2:00pm - 4:00pm	101 Greatest Dialogues Master Sales Track Camp 4:4:3 Sessions 7 & 8	Bill Wagner Bill Wagner Mary Ann Wagner
Monday	11-May	9:00am - 10:00am 12:00pm - 2:00pm 2:00pm - 4:00pm	101 Greatest Dialogues Camp 4:4:3 Sessions 9 & 10 KWAS Newsletter Startup	Bill Wagner Dick Haviland Karen Komo
Tuesday	12-May	12:00pm - 2:00pm 3:00pm - 4:00pm	Master Sales Track Financial Updates	Bill Wagner Atlantic Coast
Wednesday	13-May	9:00am - 12:00pm	Inspirational Breakfast - Harrah's / Chester	Chester PA
Thursday	14-May	12:00pm - 2:00pm 2:00pm - 3:30pm 3:00pm - 4:00pm	RED DAY!!!! Camp 4:4:3 Sessions 11 & 12 Shift Mastery - Internet Lead Conversion Scripts / Dialogues	see Shawn O'Brien Rosalie Hadulias Bill Wagner Dick Haviland
Friday	15-May	9:00am - 10:00am 12:00pm - 2:00pm 2:00pm - 4:00pm	101 Greatest Dialogues Master Sales Track Camp 4:4:3 Sessions 13 & 14	Bill Wagner Bill Wagner Arzum Sanchez
Monday	18-May	9:00am - 10:00am 12:00pm - 1:00pm 1:00pm - 3:00pm 3:00pm - 4:30pm	101 Greatest Dialogues Office Meeting Camp 4:4:3 Sessions 15 & 16 KWAS Newsletter Startup	Bill Wagner Northfield Office Karen Komo Karen Komo
Tuesday	19-May	12:00pm - 2:00pm 2:00pm - 3:30pm 3:30pm - 4:30pm	Master Sales Track ALC MEETING Financial Updates	Bill Wagner ALC Countrywide
Wednesday	20-May	12:00pm - 2:00pm 3:00pm - 5:00pm	Camp 4:4:3 Sessions 17 & 18 KW Web Site / Top Producer	Charlie Miltenberger Debi Bair
Thursday	21-May	12:00pm - 1:30pm 3:00pm - 4:00pm	Shift Mastery - Seller Pricing Strategies Scripts / Dialogues	Bill Wagner Dick Haviland
Friday	22-May	12:00pm - 2:00pm	Master Sales Track	Bill Wagner
Monday	25-May		Happy Memorial Day!!	
Tuesday	26-May	12:00pm - 2:00pm	Master Sales Track	Bill Wagner
Wednesday	27-May	10:00am - 3:00pm 3:00pm - 5:00pm	Camp 4:4:3 Session 19 & 20 KW Web Site / Top Producer	Mary Ann & Bill Wagner Debi Bair
Thursday	28-May	12:00pm - 1:30pm 3:00pm - 4:00pm 5:30pm	Shift Mastery - Seller Staging Strategies Scripts / Dialogues KW Cares Benefit	Bill Wagner Dick Haviland La Hacienda
Friday	29-May	12:00pm - 2:00pm	Master Sales Track	Bill Wagner

Non - Keller Williams Agents - For Information or to register for a class contact Bill Wagner at 609-432-8005 or email: billwagner@kw.com